



The **proactive** finish.™

Duralam Integra 27" Hot Roll Laminator

PROPOSAL

Prepared for:

Bakersfield City School District

1300 Baker Street, Bakersfield, CA 93305 United States

Melissa Hernandez

166.163.1460



Sales Representative:

Neil Drever

2676 E Byrd Avenue, Fresno, CA 93706 United States

neil.drever@skandacor.com

1.888.820.9020

Submit Date: 09/15/2023



Laminating and
Finishing **SYSTEMS**

ABOUT SKANDACOR

Skandacor™ is on a mission to proactively pursue products, solutions, and services that will advance our clients' brands and returns. Our pro™ lineup of products and equipment creatively delivers the highest value in opportunity, quality, and performance. Skandacor offers a complete line of post-press print finishing equipment and supplies to all of North America. With offices and warehouses located in Rochester, New York; San Francisco, California; and in Maple Creek, Saskatchewan, we are able to service the print finishing industry with quick delivery times and a wide range of quality products to help set our customers apart. We take great pride in bringing you the next generation of print finishing equipment and supplies.

MISSION

It is the mission of Skandacor for our unique products to enrich your brands and your returns.

VISION

As living our values, Skandacor will become the recognized supplier, customer and employer of choice in the print finishing industry.

VALUES

■ INTEGRITY

We employ the highest ethical standards, demonstrating honesty, fairness and trust in every action that we take.

■ TEAMWORK

We value the differences in each other, in our company, to build a diverse yet powerful culture.

■ COMMITMENT

We honor the beliefs of our fellow associates, our customers, our shareholders, our vendors, and our community. We treat others with the highest degree of dignity, equality, and trust.

■ SPIRIT

We have an atmosphere that promotes enthusiasm, passion and vision that meets every challenge to achieve success.

■ INNOVATION

We are creative in delivering value to our fellow associates, customers, shareholders, vendors, and community. We anticipate change and capitalize on the many opportunities that arise.

ABOUT US

OUR
COMMITMENT

TESTIMONIALS

PRODUCT
OPTIONS

proSUPPORT

QUOTATION

OUR BRANDS

THE SKANDACOR COMMITMENT

7 KEY BENEFITS

1. SINGLE SOURCE PURCHASING

We offer single source purchasing for all your print finishing needs, as well as an in-depth knowledge of the industry. Please call to enquire about the availability of any product that is not listed on our website or in our catalogue.

2. OUR SERVICE ETHOS

We offer painstaking care and commitment to the industry. Our personalized account management offers you no-hassle, intelligent solutions.

3. ENTHUSIASM

Skandacor takes a positive proactive approach to helping our partners. We pride ourselves in being an innovative, flexible, adaptable, energetic and upbeat team. We are ready to go the extra mile to help you.

4. TIME SAVING

We offer time-efficient purchasing of all your print finishing supplies in one transaction. In order to help you make the most of your very precious time, 99% of our orders ship the same day.

5. CORE VALUES

Skandacor will achieve results with the highest integrity, and with focus on enhancing the success of our customers, vendors, and associates. We value the differences in each other, in our company, to build a diverse yet powerful team.

6. 100% proSEAL SATISFACTION GUARANTEE

Quality backed with integrity is preeminent in all we do. This means at Skandacor, we confidently stand behind every consumable product we sell, working diligently to guarantee our products' performance and customer satisfaction.

7. SERVICE TEAM

Skandacor has a complete service, install, and repair department, staffed with factory-trained technicians. We understand the importance of providing our clients with the right machine for the right job and being there when their equipment is down. We provide prompt phone support and if needed, we can have one of our many technicians on the way to you.

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Skandacor has one of the best customer service teams out of all our suppliers! I have enjoyed working with them over the past several years. - Maxine M., Edmonton (CAN)

Always pleasant and friendly. - Catherine R., Horseheads (USA)

Great service. - Paul S., Edmonton (CAN)

Skandacor is amazing! Their customer service and shipping is top notch! I always receive my order the very next day or sometimes even the same day! Can't beat that. - Jennifer W., Webster, NY (USA)

They are amazing. We ordered something by mistake. They called ME to ask if that was what we actually wanted since we had never ordered it before! They saved us a ton of hassle with returns or outright being out over \$100.00 I am very impressed. - Lee-Ann C., Provost (CAN)

Always willing to find a solution – and doesn't read from a script, actually listens and answers truthfully. Personal service like this makes a difference in this crazy business of printing when deadlines are almost impossible to meet. - Ken D., Buffalo (USA)



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DURALAM Integra™ -27"

Eco-Load, Desktop
Hot Roll Laminator



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skandacor.com

DURALAM Integra™-27"

Designed by a team of ten laminator dealers and service technicians from across North America, the **Duralam Integra-27"** machine is the ultimate in 27" hot roll laminators. It is easy to load, easy to run, and easy to feed. Time is valuable—the **Duralam Integra** has a quick 5 minute warm-up time. Where most desktop laminators hold 500' rolls of 1.5mil or 1.7mil film, this machine has the capacity to hold 1,000' rolls giving you double the length—that cuts the number of film changes in half. Adjustable heat control, variable speed control, start, stop and a reverse button are conveniently located on the right hand side and are easy to see. The variable speed control allows the operator to laminate large sheets at speeds up to 4.5' per minute or small cards and bookmarks with an ultra slow speed setting, reducing waste. Additional features built into this laminator are an auto shut-off function, a rear slide slitter and an extra-long 13' power cord, creating an exceptional 27" hot roll desktop laminator that is packed full of features. The **Duralam Integra** combines all the best features and technology in one single machine.

Finishing Applications in On-Demand Print Shops, Educational, and Office Settings.

Specifications



Max. 27" wide



Up to 4.5 ft/min.
Variable
Speed Settings



120 V

Duralam Integra 27"	
Laminate	1" Core (max. 3.75' Roll Diameter) / Accepts All Laminate Finishes Eco-Load Mandrel Function Allows All Roll Widths up to 27"
Film Thickness	Up to 5.0 mil (up to 1000' of 1.7mil Laminate Film)
Speed	Up to 4.5 ft/min (with Variable Speed Settings Including Ultra-Slow Setting)
Warm Up	Approximately 5 min
Temperature	Variable Temperature Control (302°F max.) / Heated Infrared Roller
Cutting	Built-in Rear Cutter
Functions	4 Adjustable Auto Shut-Off Functions / Reverse Switch / Cooling Fans Micro Switch Safety Shield / No-Tool Tension Adjuster
Dimensions	36" L x 21" W x 13" H
Weight	124 lbs
Electrical	120 V, 15 A / 13' Power Cord
Warranty	2 Year on Parts
Optional	Power Lock-Out with Removable Key / Footage Counter

MADE IN SOUTH KOREA

Skandacor™ equipment works brilliantly with our lineup of pro™ Trade and Specialty laminate films.



TRADE
Laminate Films



SPECIALTY
Thermal
Laminate Films

Note: The information given within this spec sheet is believed to be true and accurate and is not intended to violate any statutory condition or right of a third party. Skandacor™ makes no warranty, express or implied, as to the fitness of the products for any specific use or purpose. The included data is purely for reader's consideration, investigation and verification.

Quotation # SO23812460

Date: Sep 15 2023
Quotation Expires: Oct 16 2023

Bill To:
Bakersfield City School District
1300 Baker Street,
Bakersfield, CA 93305
United States

Ship To:
Bakersfield City School District
1300 Baker Street,
Bakersfield, CA 93305
United States

Quote Requested by:
Melissa Hernandez

Salesperson:
Neil Drever

Payment Terms:
Net 30

Part No.	Description	Quantity	Unit Price	Line Total
1G012700	Duralam Integra 27" Hot Roll Laminator	1	\$ 1,895.00	\$ 1,895.00
0120	2Yr non-wear parts warranty for listed equipment. Warranty does not cover technician labor, travel or parts shipping cost	1	\$ 0.00	\$ 0.00

Skandacor includes 90 days labor warranty.

Service contract year 1-2
\$386.58/yr

Service contract year 3-5
\$475.46/yr

Service contract year 5+
\$568.50/yr

OPTIONAL:

7S010201	Heavy Duty Laminator Cart	0	\$ 345.00	
3K118040	Maxcut 26" Rotary Trimmer	0	\$ 135.00	
8LKK0512	Laminating Cleaning Kit Includes Roll Cleaner, Eraser Block, and Cloth	0	\$ 39.98	
G1F125XD	1. 5 mil EDUpro Gloss 25" x 500' x 1" Core A/I Laminate Film	0	\$ 29.35	
G1F127XD	1. 5 mil EDUpro Gloss 27" x 500' x 1" Core A/I Laminate Film	0	\$ 31.70	
G13125XC	3. 0 mil EDUpro Gloss 25" x 250' x 1" Core A/I Laminate Film	0	\$ 30.47	
G13127XC	3. 0 mil EDUpro Gloss 27" x 250' x 1" Core A/I Laminate Film	0	\$ 32.91	
LALO1922	Laminator Lockout Key Mechanism	0	\$ 70.27	

Shipping is included in pricing.

Pricing is excluding Tax. All applicable taxes will be added based on the client's location and exemption status.

Total **\$ 1,895.00**

Thank you for the opportunity to provide you with this quotation!

All applicable taxes are extra. I agree to terms and conditions and would like to purchase listed equipment.

Purchase Order Number: _____

Signature: _____

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TRADE

Laminate Films

SPECIALTY

Laminate Films

SLEEK Digital Spot
and Foil Finishing

BINDING

Components

DISPLAY

Components

GRAPHICS

Print Media & Finishing